

**REFERENCES** Bazzaz, F. A.: 1986, 'The ecological effects of global warming on tropical rain forests', in L. H. Rodhe and J. J. Bannister (eds.), *Global Warming: The Potential Impact on the Tropics* (Cambridge University Press, Cambridge), pp. 111-130.

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Provenance information for all specimens collected during the study between 2000-2005 is shown below. The names of species are used to group the specimens according to their distribution. In addition, all the other specimens are shown by country and year when no clear assignment to the geographical distribution was possible. The numbers in parentheses indicate the number of the specimens we have. All more relevant information will be provided upon request from the authors.

Investigation by Pfeifferen, Biering and Biering-Sørensen revealed the vertebral artery was patent throughout the entire length of the cervical spine. Both groups reported pain improved following the surgery. Improvement in the subjective function of the patients was evaluated by comparing the preoperative and postoperative scores of the NDI. The following procedure is used to calculate the difference score (Table 1) and the improvement percentage. The procedure is as follows: (1) obtain the preoperative total pain score; (2) obtain the postoperative total pain score; (3) subtract the postoperative total pain score from the preoperative total pain score; (4) divide the result by the preoperative total pain score; (5) multiply the result by 100.

Such an arrangement can give the firm a valuable opportunity to test new products and processes on a limited scale before committing to full-scale production. Using this approach can mitigate the costs of market entry and reduce the risk of failure. However, it is important to recognize the potential challenges of this strategy, such as the need to manage relationships with multiple partners, coordinate resources, align production processes, and handle conflicts over intellectual property rights. It is also crucial to ensure that the strategic alliance is based on a clear understanding of each partner's goals and interests, and to establish effective communication and decision-making mechanisms to facilitate smooth operations.

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# **La espiritualidad chilena de Santa Teresa de Los Andes**

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