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March 16, 1967

Dear Mr. Koogan:

Miss Doris Dana has turned over to me her correspondence with you pertaining to the Portuguese-language publication rights of Gabriela Mistral's poetry. I regret that you have had so much trouble getting answers to your earlier letters. I am now handling on behalf of Miss Dana all of the publication rights to the Mistral works and, if you wish, we can come to an agreement regarding this project without any delay.

Your detailed proposal regarding contents and terms of your publication is not at hand. Will you, therefore, please let me have an exact listing of the selection of poems which you envision, as well as as many details you can give regarding the length and sale price of the proposed volume and the estimated size of your first edition.

With the above outlined information, you should tell me how much advance you propose to pay on account of royalties. I would suggest that we agree upon a royalty scale of 8% for the first 2,000 copies; 10% for the next 4,000 copies; and 12½% thereafter.

All other details of the agreement can be the standard ones; I shall send you the contracts as soon as I have the necessary information from you.

Sincerely yours,

Joan Davatzah
cc: Miss Doris Dana ✓

Sr. Abraham Koogan
Editora Delta S.A.
Travessa Do Ouvidor 22 - 4º And.
Rio de Janeiro, BRAZIL

[Carta] 1967 Mar. 16, [Estados Unidos] [a] Sr. Abraham Koogan, Editora Delta S. A., Rio de Janeiro, Brazil

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