

1437

February 10, 1972

Dearest Antonio,

It is a great joy to everyone involved that the Mistral project with Margaret McElderry is under way now. I have great hopes that this will be the beginning of a string of the most beautiful and successful children's books ever.

Some time ago, I discussed with Margaret the modus operandi regarding the agreements, and I hope that the following suggestions will meet with your approval:

I negotiate the contract on behalf of Doris for the text part of the volume, as her agent.

You will negotiate with Atheneum your contract directly, but Atheneum's rights will be restricted to the standard territory, i.e., the U.S., Canada, and the Philippines, as exclusive market.

There are certain subsidiary rights reserved in the contract between Doris Dana and Atheneum, primarily foreign rights but also those non-public rights with which the publishers garnish their standard contracts. Those rights will be reserved to you also in your contract between yourself and Atheneum, and I hope that you will let me act as your agent in the exploitation of these. Such arrangement should work out well since I will have a "complete package" to work with, and acting on behalf of both the author and artist will be much more productive.

There are a few additional improvements which I have negotiated on behalf of Doris in the standard Atheneum contract; Margaret promised to incorporate these in her contract with you also so that, in effect, your agreement and Doris' should be near-identical.

I should like short word from you whether the suggested way of handling this matter is agreeable to you, and shall look forward to our future cooperation.

As ever,

Yours,

Joan Daves/ek

Mr. Antonio Frasconi  
26 Dock Road  
South Norwalk, Conn.

*Cl. Bous. Slamon*

[Carta] 1972 Feb. 10, [EE.UU.] [a] Mr. Antonio Frasconi, 26 Dock Road, South Norwalk, Conn., [EE.UU.] [manuscrito]

# Joan Daves.

Libros y documentos

## AUTORÍA

Autor secundario:Dana, Doris, 1920-2006

## FORMATO

Manuscrito

## DATOS DE PUBLICACIÓN

[Carta] 1972 Feb. 10, [EE.UU.] [a] Mr. Antonio Frasconi, 26 Dock Road, South Norwalk, Conn., [EE.UU.] [manuscrito] Joan Daves. 1 h. ; 28 cm.

## FUENTE DE INFORMACIÓN

[Biblioteca Nacional Digital](#)

## INSTITUCIÓN

[Biblioteca Nacional](#)

## UBICACIÓN

Avenida Libertador Bernardo O'Higgins 651, Santiago, Región Metropolitana, Chile