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July 18, 1969

Miss Doris Dana
Box 188, Hildreth Lane
Bridgehampton, New York 11932

Dear Miss Dana:

We all enjoyed our meeting with you, and it is with real pleasure that I am submitting our proposed agreement for the publication of Gabriela Mistral's poetry in the edition you are preparing. It promises to be a splendid book and we shall take great pride in publishing it.

I think you will find most of the terms of the contract self-explanatory, especially in the light of our conversation about them. Note that royalties on the clothbound edition would be calculated on the net receipts from sales, while royalties on the paperback would be figured on the retail price of the book. While the contract itself does not bind us to publish the book in paperback, you may consider this letter as a commitment to do so.

I am not sure that paragraph 9.1. is appropriate: it amounts to an option on your next book-length manuscript. If it makes you uncomfortable, don't hesitate to cross it out. We do want you to know, however, of our interest in a volume of Gabriela Mistral's selected prose.

The provision relating to translation rights (5.c.4.) has been crossed out, and paragraph 8 has been amended to provide that copyright shall be obtained in your name.

The addendum below the signature lines has been added in keeping with Howard Cline's request. When we have concluded our arrangements I shall send Howard a Xerox copy of the contract for his files.

If you have questions about anything else in the agreement, please don't hesitate to call me here at the Press. Otherwise, if all seems to be in good order, sign and return both copies. One fully executed copy will be returned to you at once.

I do hope you will find it possible to visit the Press soon. There is much enthusiasm for this book here, and I believe you would enjoy meeting some of the people who would participate in its publication.

With warmest good wishes.

Sincerely,

J. G. Goellner (gs)
J. G. Goellner
Editorial Director

JGG/j
Enclosures
BALTIMORE • WASHINGTON • LONDON

[Carta] 1969 July 18, [Baltimore, Maryland, Estados Unidos]
[a] Miss Doris Dana, Box 188, Hildreth Lane, Bridgehampton,
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