



BP 11600
is there a Pending
Contract? Or what

August 24, 1971

Re: Gabriela Mistral POEMA DE CHILE

Dear Senor Aguilar,

Thank you for your letter of July 30 regarding the proposed terms for the Spanish-language edition of POEMA DE CHILE.

I have discussed your comments with Miss Dana. Both she and I are disappointed at your insistence on 10% as top royalty, the more so since the general trend in all European countries has been for higher royalty scales pegged to sales successes.

In order to find a compromise, may I suggest that we accept the 10% royalty offered but limit our agreement to five years or the sale of 15,000 copies, whichever occurs earlier. If this compromise solution is satisfactory to you, we shall also accept the suggested advance payment of \$500.00.

We shall be glad to hear further from you.

Sincerely,

Joan Daves/ek

Senor M. Aguilar
Aguilar S.A. de Ediciones
Juan Bravo 38
Madrid 6
Spain

cc: Doris Dana

P.S. Did the copy of SELECTED POEMS OF GABRIELA MISTRAL reach you in good order, and what do you think about its possibilities?

[Carta] 1971 Aug. 24, [New York, Estados Unidos] [a] Senor M. Aguilar, Aguilar S. A. de Ediciones, Juan Bravo 38, Madrid, Spain [manuscrito] Joan Daves.

AUTORÍA

Daves, Joan

FORMATO

Manuscrito

DATOS DE PUBLICACIÓN

[Carta] 1971 Aug. 24, [New York, Estados Unidos] [a] Senor M. Aguilar, Aguilar S. A. de Ediciones, Juan Bravo 38, Madrid, Spain [manuscrito] Joan Daves. 1 h. ; 28 cm.

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